

Short Meeting Summary (EME Event – Galovica Channel Works)

- ✓ **Date and time:** July 18, 2025, 10:00 (TEAMS)
- ✓ **Language:** Serbian
- ✓ **Meeting type:** Early Market Engagement (EME) event

1. Objective

An online EME was held on July 18, 2025 with an aim to discuss the Directorate for Water's requirements with potential suppliers with regards to the Galovica Channel Works and encourage their participation, before bidding documents have been published and a formal process commences.

2. List of participants

Client representatives:

1. Mirko Gvozdrenović, Head of PIU on SDIP Project
2. Ognjen Popović, Civil Engineer on SDIP Project
3. Mirjana Pavlović-Brajić, Contract Management Officer on SDIP Project
4. Zorica Petrović, Procurement Specialist, CFU

Participating firms, all from Republic of Serbia:

1. PD Erozija a.d. Valjevo,
2. Galovica d.o.o. Beograd,
3. VD Dunav a.d. Bačka Palanka,
4. Regulacije doo Sremska Mitrovica,
5. DTD Severna Bačka d.o.o. Subotica
6. Vodoprivreda d.o.o. Požarevac

Main topics:

1. Introduction and purpose of the event

- The project for works on the Galovica channel was presented by the Clients' representatives, focusing on the importance of the project for drainage, flood protection, and infrastructure improvement in the region;
- Key elements of the activity were presented in detail: excavation, riverbed regulation, bank reconstruction, protective structures, and potential components related to environmental protection;
- The procurement modality announced (ICB, FIDIC conditions);
- The purpose of the EME was explained as a mechanism for improved procurement planning, testing market interest, and stimulating competition and the participants' active involvement was encouraged;
- The importance of experience in similar works, financial capacity, and previous references for qualification was emphasized.

- The collection of feedback on all of the abovementioned matters, as well as on potential risks, the availability of alternatives, innovative technologies, and the identification of problems, has also been outlined as an important topic for this stage of the subject procurement process.

2. Discussion with participants and meeting conclusions

After discussing the topics listed below, and considering both the Client's information and participants' input, the following conclusions were made:

- **Length of the canal to be cleaned or is it organized by sections?**

All 46 km of the canal is to be cleaned (including earth material and unsanitary landfills).

- **Separation of waste**

Separation is to be done on site using a mobile separator – coarse separation.

- **Who is responsible for providing the landfills?**

Landfills already have been defined, all landfill approvals and permits have been obtained. Landfill locations, their distance from the site and capacity will be presented in respective tender document. The transport distance to the landfills, which affects time, ranges from 7-30 km, depending on the section, as the route is long. Waste from unsanitary landfills goes to Vinča.

- **Linings:**

Approximately 25 standard concrete linings, of 4, 5, and 10 m in length – pointwise placement is envisaged.

- **Social and Environmental standards:**

Health and safety are of great importance, both for workers and local residents – the social and environmental aspect is very important. There is no expropriation on this project.

- **Advance payment:**

Participants stated that the amount of an advance payment for this kind of assignment is typically 20-30% due to the large scope of works and mobilization of machinery.

- **Method of selecting the contractor:**

Combined – technical proposal and price; technical part weighs 50-80%. Work methodology, deadlines, dynamic plan, and personnel and technical capacities will be evaluated in accordance with rated criteria.

- **Technology for groundwater management**

Experience from another tender showed the need to constantly lower the groundwater level to carry out works. In this respect, the participants' asked if this will be foreseen in this tender? The Client responded that it is not foreseen, but based on the the suggestion – technology for groundwater management will be included in the tender documents.

It was confirmed that the Galovica pumping station (capacity 24 m³/sec). is operational to regulate the water level, which will enable unhindered execution of works. Works will start from the Galovica pumping station.

- **Tendering procedure:**

Tender language will be English.

Timeline: Expected tender publication date is mid-September; period for submission of bids will be 30 working days; works are expected to start January-February 2026; estimated execution period is 18 months.